

Qualification: A Level Business Studies

What will be assessed in 2022?

A-level Business Paper 1 (7132/1)

- 3.1.2 Understanding different business forms
- 3.1.3 Understanding that businesses operate within an external environment
- 3.2.2 Understanding management decision making
- 3.2.3 Understanding the role and importance of stakeholders
- 3.3.1 Setting marketing objectives
- 3.3.3 Making marketing decisions: segmentation, targeting, positioning
- 3.3.4 Making marketing decisions: using the marketing mix
- 3.4.3 Making operational decisions to improve performance: increasing efficiency and productivity
- 3.5.1 Setting financial objectives
- 3.5.2 Analysing financial performance
- 3.5.3 Making financial decisions: sources of finance
- 3.5.4 Making financial decisions: improving cash flow and profits
- 3.6.2 Analysing human resource performance
- 3.6.3 Making human resource decisions: improving organisational design and managing the human resource flow
- 3.7.1 Mission, corporate objectives and strategy
- 3.7.2 Analysing the existing internal position of a business to assess strengths and weaknesses: financial ratio analysis
- 3.7.3 Analysing the existing internal position of a business to assess strengths and weaknesses: overall performance
- 3.7.4 Analysing the external environment to assess opportunities and threats: political and legal change
- 3.8.1 Strategic direction: choosing which markets to compete in and what products to offer
- 3.8.2 Strategic positioning: choosing how to compete
- 3.9.1 Assessing a change in scale
- 3.9.4 Assessing greater use of digital technology
- 3.10.1 Managing change
- 3.10.3 Managing strategic implementation

What will be assessed in 2022?

A-level Business Paper 2 (7132/2)

- 3.1.2 Understanding different business forms
- 3.3.1 Setting marketing objectives
- 3.3.2 Understanding markets and customers
- 3.3.3 Making marketing decisions: segmentation, targeting, positioning
- 3.3.4 Making marketing decisions: using the marketing mix
- 3.4.5 Making operational decisions to improve performance: managing inventory and supply chains
- 3.6.4 Making human resource decisions: improving motivation and engagement
- 3.7.5 Analysing the external environment to assess opportunities and threats: economic change
- 3.8.1 Strategic direction: choosing which markets to compete in and what products to offer
- 3.9.1 Assessing a change in scale
- 3.10.4 Problems with strategy and why strategies fail

A-level Business Paper 3 (7132/3)

- 3.2.3 Understanding the role and importance of stakeholders
- 3.3.4 Making marketing decisions: using the marketing mix
- 3.5.2 Analysing financial performance
- 3.5.3 Making financial decisions: sources of finance
- 3.5.4 Making financial decisions: improving cash flow and profits
- 3.9.1 Assessing a change in scale
- 3.9.2 Assessing innovation
- 3.10.2 Managing organisational culture
- 3.10.3 Managing strategic implementation
- 3.10.4 Problems with strategy and why strategies fail

What won't be assessed in 2022?

- 3.1.1 Understanding the nature and purpose of business
- 3.2.1 Understanding management, leadership and decision making
- 3.4.1 Setting operational objectives
- 3.4.2 Analysing operational performance
- 3.6.1 Setting human resource objectives
- 3.6.5 Making human resource decisions: improving motivation and engagement
- 3.7.6 Analysing the external environment to assess opportunities and threats: social and technological
- 3.7.7 Analysing the external environment to assess opportunities and threats: the competitive environment
- 3.7.8 Analysing strategic options: investment appraisal
- 3.9.3 Assessing internationalisation

Quantitative / Numerical Skills

- QS4: interpret index numbers
- QS6: calculate investment appraisal outcomes and interpret results

Additional support provided by the exam board for the 2022 year only?

The following skills will be focused on in each paper

A-level Business Paper 1 (7132/1)

Quantitative Skills

Calculate, use and understand ratios, averages and fractions

Calculate, use and understand percentages and percentage changes

Construct and interpret a range of standard graphical forms

Calculate cost, revenue, profit and break-even

Interpret, apply and analyse information in written, graphical and numerical forms

A-level Business Paper 2 (7132/2)

Quantitative Skills

Calculate, use and understand percentages and percentage changes

Construct and interpret a range of standard graphical forms

Interpret values of price and income elasticity of demand

Use and interpret quantitative and non-quantitative information in order to make decisions

Interpret, apply and analyse information in written, graphical and numerical forms

A-level Business Paper 3 (7132/3)

Quantitative Skills

Calculate, use and understand ratios, averages and fractions

Calculate, use and understand percentages and percentage changes

Construct and interpret a range of standard graphical forms